

JAIR LYNCH DEVELOPMENT PARTNERS

JAIR LYNCH Development Partners is an urban regeneration company that specializes in the responsible transformation of urban markets. In all of our work, we are committed to empowering people, developing place, and creating prosperity.

We do this by combining social responsibility with sound economic development in the pursuit of creating truly sustainable, extraordinary neighborhoods. To that end, we operate a fully integrated real estate development business that includes:

- ◆ **Sponsor Investments**
- ◆ **Development Services**
- ◆ **Real Estate Advisory Services**

Together these areas of expertise comprise an incomparable and holistic understanding of the development process that informs all of our work. As a sponsor investor, JAIR LYNCH is constantly seeking out developable sites, running pro formas and evaluating potential development programs. Through our sponsored investment projects we gain invaluable insider knowledge of prevailing costs and schedule considerations in addition to efficient task management, which helps projects stay within scope and budget. As development managers, we leverage this expertise for our clients' success. Our cumulative development expertise is often sought after by clients undertaking strategic planning initiatives, market and financial feasibility analyses and other real estate planning programs. As real estate advisors, JAIR LYNCH has provided services in support of more than \$10 billion in economic development activity in the national capital region.

PEOPLE. PLACE. PROSPERITY.™

At JAIR LYNCH we always have the same goal—to create an extraordinary neighborhood. That is why we enter places and stay in them, seeking out synergies that allow us to build residential, commercial, recreational and educational facilities that together create a lasting impact. But to be extraordinary, neighborhoods need more than just great housing, quality schools, and places for neighbors to gather. They need safe, walkable streets, thriving local businesses, and access to public transportation, job opportunities, and healthcare facilities. Creating such neighborhoods requires holistic vision, creative execution and the respectful inclusion of people impacted by our work; those with a common commitment to values like affordability, diversity and sustainability. These are the values that permeate every decision we make as a company.



SINCE IT WAS FOUNDED IN 1998, JAIR LYNCH HAS BUILT A DEVELOPMENT PORTFOLIO VALUED AT MORE THAN \$400 MILLION FOR OUR OWN ACCOUNT AND ON BEHALF OF CLIENTS. WE HAVE DONE SO THROUGH THE USE OF STRATEGIC PARTNERSHIPS WITH PRIVATE INVESTORS, LOCAL AND FEDERAL GOVERNMENTS, CHARTER SCHOOLS AND NON-PROFIT ORGANIZATIONS.



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